

# Guidance: Planning for Sustainability

The sustainability plan must:

- Identify strategies for sustaining the functions of the consortium, including affordability and accessibility of OUD prevention, treatment, and recovery services provided to individuals (as stated in the NOFO), beyond the 1-year period of performance
- Identify strategies for operationalizing and sustaining activities proposed in the strategic and workforce plans beyond the 1-year period of performance
- Include quantifiable metrics that can assess the impact of planned strategies and activities

**Goal 1:** Strengthen NM RCORP collaborative capacity to reduce the prevalence/incidence as well as the mortality/morbidity of OUD/SUD (in southern NM).

**Objective #1: Clarify the consortium’s common purpose and goals**

*Strategy 1: Identify top priorities and related objectives from the strategic, workforce and sustainability plans.*

Activities	Timeline		Who Is Responsible?	Financial/ Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Convene to review and come to consensus on top priorities from the RCORP strategic, workforce and sustainability plans.	July 1, 2020	Aug 1, 2020	RCORP Consortium	In-kind support from each partner.	3-5 top strategic priorities and goals identified
Develop consortium performance metrics and develop an indicator dashboard to track goals, objectives, services and initiatives	Oct. 1, 2020	Dec 31, 2020	CHI	In-kind support from each partner.	Dashboard developed and approved by Consortium

**Objective #2: Increase consortium membership and engagement**

*Strategy 1: Identify gaps in membership*

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Engage additional partners as gaps are identified	Sept 1, 2020	Aug 1, 2021	RCORP Consortium	In-kind support from each partner.	Consortium membership is expanded

**Objective #3: Define the Consortium leadership and organizational structure**

**Strategy 1: Further develop the consortium’s leadership and organization structure.**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Designate a consortium name that aligns with the updated spectrum of services.	Oct. 1, 2020	Dec.31, 2020	RCORP Consortium	In-kind support from each partner.	Consortium name
Define the major roles and responsibilities of core consortium members , including CHI’s continued role as coordinator.	Oct. 1, 2020	Dec. 31, 2020	CHI	In-kind support from each partner.	Organizational chart MOUs or Letters of Commitment
Determine the consortium’s organizational structure, including committees	Oct. 1, 2020	Dec. 31, 2020	RCORP Consortium	In-kind support from each partner.	Committee structure and members defined Organizational chart

**Objective #4: Increase resources to sustain the activities of the Consortium**

**Strategy 1: Increase funding, both short and long term**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Identify gaps in current funding and amount needed to fulfill the goals and objectives of the consortium.	July 1, 2020	Aug 1, 2020	RCORP Consortium	In-kind contribution	Funding gaps identified
Identify current state, federal and/or foundation resources that can be leveraged to sustain the consortium’s goals and long-term impact.	Aug 1, 2020	Sep 30, 2020	RCORP Consortium	In-kind contribution	Funding resources and amounts to be leveraged are identified.
Identify potential NEW funding sources	July. 1, 2020	Dec 31, 2020	RCORP Consortium	RCORP Planning Grant In-kind contribution	List of funding sources to pursue over next 12 months
Submit applications to funding sources	May 15, 2020	Dec 31, 2023	RCORP Consortium	In-kind contribution	Applications submitted.

**Goal 2: Establish a sustainable data and monitoring system of the behavioral health workforce.**

**Objective #1: Gather data for current and eligible MAT waived providers in southern NM**

**Strategy 1: Monitor # of MAT waived providers and their caseloads**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Identify current data sources for MAT waived providers	July 1, 2020	Sep 1, 2020	Designated consortium members	In-kind contribution	Data source identified Agreement to access data
Develop and implement improved system for real-time accurate count of MAT provider caseloads.	Jan 1, 2021	Dec 30, 2021	Designated consortium members	In-kind contribution	Data source identified System developed Agreement to access data
Ongoing periodic analysis of data. Findings reported to Consortium	Jan 1 2022	bi-annual	Designated consortium members	In-kind contribution	Bi-annual (2x per year) reports to consortium
Maintain an online data portal with public access	Jan 1, 2022	ongoing	CHI/NMCDC Opioid Hub	CHI In-kind	On-line access to data

**Objective #2: Maximize reimbursements by implementing systems to track and improve SUD reimbursable behavioral health services**

**Strategy 1: Research reimbursable policies and practices for SUD services and access and monitor data.**

Activities	Timeline		Who Is Responsible?	Financial/ Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Establish an agreement with HSD to receive aggregate data on MAT and other SUD related Medicaid and Medicare reimbursed services.	Sep 1 2020	Dec 31, 2020	HSD and designated consortium members	In-kind contributions	Reports on reimbursements received on a regular basis
Monitor SUD service denial rates for Medicaid and Medicare and improves systems to reduce denials.	July 1 2020	Quarterly	HSD NMBHPA	In-kind contribution	Report on denial rates

Create and maintain a data dashboard with appropriate denial rates and reimbursement indicators	Jan 1, 2021	Mar 31, 2021	CHI/NMCDC	In-kind contribution	Billing Dashboard established
Periodic analysis of billing data. Findings reported to consortium	Apr 1, 2021	Bi-annual	CHI/NMCDC	In-kind contribution	Analysis report Findings distributed and reported to consortium
Monitor and report progress of NM All Payers Database	Oct 1, 2020	Quarterly	Designated Consortium Members	In-kind contribution	Quarterly updates to consortium

**Strategy 2: Monitor system for paraprofessional (PP) credentialing and services**

Activities	Timeline		Who Is Responsible?	Financial/ Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Complete the PP matrix	Feb 1, 2020	July 1, 2020	CHI and PIRE	RCORP Planning Grant State funds	Finalized matrix of eligible PP services
Develop PP crosswalk of competencies.	June 1, 2020	July 1, 2020	CHI and PIRE	In-kind contribution	Crosswalk with identification of common competencies.
Work with educational providers to develop core curriculum for shared competencies	Jan 1, 2021	Dec 31, 2021	CHI WNMU ENMU- Roswell UNM	In-kind contribution	Curricula developed and disseminated to approved PP educational providers
Identify which PP services are currently reimbursable	July 1, 2020	Oct 1, 2020	HSD, CHI and designated consortium members	In-kind contribution	Billable services documented

**Objective 3: Monitor SUD Workforce**

**Strategy 1: Strengthen the capacity to conduct improved data tracking for consortium priorities.**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Use NMCDC as online data portal for centralized data compilation, analysis and access. Establish workforce data dashboard	Oct 1, 2020	Feb 1, 2021	CHI/NMCDC DOH	CHI and DOH In-kind	Data portal and dashboard Agreements with data sources to access data.

Provide training and TA to improve capacity of consortium members and communities to explore and interpret data.	June 1, 2020	ongoing	CHI/NMCDC	State funding Grant funding	# of trainings provided # of participants trained
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**Strategy 2: Identify number and locations of paraprofessionals**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Contact certification boards to determine number and location of each trained PP	Feb 1, 2020	July 1 2020	CHI and PIRE	RCORP Planning Grant	Data collected and distributed to consortium
Contact regional employers to inquire number and type of PPs they employ	Oct 1, 2020	Jan 1, 2021	CHI	In-kind contribution	Data collected and distributed to consortium

**Strategy 3: Collaborate with agencies and boards to develop a PP workforce monitoring system**

Establish a Dept of Workforce Solutions NAICS/O*Net code(s) for PP professions	Oct 1 2021	Jan 1 2022	DWS	In-kind contribution	Code(s) established
Work with PP certifying agencies and boards to standardize information collected and to get access to that data on an ongoing basis.	Apr 1 2021	Dec 31, 2023	CHI and designated consortium members	In-kind contribution	Standardized data among certifying boards and agencies  Datasets available on regular basis

**Goal 3: Increase SUD workforce capacity through agency engagement**

**Objective #1: Increase the number of MAT providers and MAT caseloads**

**Strategy 1: By 2023, increase the number of MAT reimbursable services provided in Southern rural NM by at least 10%**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Establish baseline of MAT providers and # of Medicaid/ Medicare reimbursable services	Jan 1, 2021	Apr 1, 2021	HSD and designated consortium members	In-kind	Baseline # of MAT providers and amount reimbursed is established
Increase # of MAT billable services,	Apr 1, 2021	Sep 30 2023	CHI, PIRE and designated	In-kind	Changes in # of services reimbursed

especially in underutilized areas			consortium members		compared to baseline
Increase # providers with DEA 2000 Waivers (including bilingual/Spanish-speaking)	Apr 1, 2021	Sep 30 2023	CHI, PIRE and designated consortium members	In-kind	Changes in # of MAT providers compared to baseline
Provide Academic Detailing (1:1 professional development on best practices for MAT and/or opioid prescribing & treatment.	July 1 2020	Sep 30 2023	CHI	DOH Contract	# of MAT providers receiving Academic Detailing services. # of CMEs received Location of providers trained.

**Objective #2: Increase paraprofessionals who provide SUD services**

**Strategy 1: By 2023, increase the number of effective, culturally responsive and local SUD-related services provided by paraprofessionals (non-licensed provider) in rural southern NM.**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Develop and implement training and TA services to integrate Paraprofessionals into treatment teams, including MAT.	Jan 1 2021	Sep 30, 2023	CHI, PIRE, HSD	State funding RCORP Implementation (pending)	Training and TA framework developed (e.g. practice facilitation) # of organizations receiving training and TA services
Develop and implement training and TA services to provide evidence-based on-the-job training practices (mentoring, apprenticeship, supervision, coaching, etc.).	Jan 1 2021	Sep 30, 2023	CHI, PIRE, HSD, DWS	State funding RCORP Implementation (pending)	Training and TA framework developed # of organizations receiving training and TA services
Develop and implement training and TA services to provide evidence-based SUD screening, navigation/ care coordination, discharge planning and recovery support services.	Jan 1 2021	Sep 30, 2023	CHI, PIRE, HSD, OPRE	State funding RCORP Implementation (pending)	Training and TA framework developed # of organizations receiving training and TA services

**Obj #3: Advocate to improve systems to support and expand workforce**

**Strategy 1: Meet with state agencies and employers to implement policy and/or regulatory changes to expand behavioral health workforce.**

Activities	Timeline		Who Is Responsible?	Financial/Nonfinancial Resources	Short-Term Outcomes
	Start Date	End Date			
Pass legislation to expand Tele-clinical supervision for paraprofessionals and licensed clinicians	July 1 2020	Apr 1 2021	BHSD, UNM	UNM - Workforce development team BHSD RCORP Implementation (pending)	Legislation that expands Tele-clinical supervision to more SUD-related professions.
Identify and grow National Health Service Corps recipients and sites providing SUD/ODU continuum of care services	Oct 1 2020	Sep 1 2023	CHI/AHEC	Fed AHEC Funding RCORP Implementation (pending)	Annual count of SUD NHSC recipients compared to baseline.
Change regulations and fee schedules to allow reimbursement for additional SUD services and/or eligible service providers.	Oct 1, 2020	Sep 30, 2023	Consortium HSD MCOs	RCORP Implementation (pending)	Change in regulations and/or fee schedules